



TOWN OF PELHAM

2012 Proposed Operating Budget

OVERVIEW

The Town of Pelham Operating Budget is created to respond to the needs of the Community. In continuing the Themes identified within the Strategic Plan, staff develop programs and services that continue to serve and enhance the unique blend of urban and rural lifestyles. Council and staff are committed to offering these programs and services each year with minimal increases to the residents and businesses.

The 2012 Operating Budget enclosed herein is proof of this commitment within the Town. Staff adopted specific mandates in preparing their 2012 budget requests which included:

- Maintaining base budget to 2011 for all operating expenditures where possible.
- Review all expenditures to actual from prior years to determine where reductions could be made to offset uncontrollable expenditure increases due to statutory requirements or previously approved Council expenditures.

The objectives were met by staff in bringing forward the 2012 Proposed Budget for Council consideration. Staff was able to maintain 2011 levels while ensuring that the current level of programs and services was not only maintained but would be exceeded in 2012.

Programs and Services remain at the forefront of the Operating Budget purpose. A few of these Programs and Services are:

- Additional Camp and swimming programs.
- Enhanced Bylaw Services.
- E-billing for Utility services and introduction of Tax e-billing.
- Continuation of grass cutting and snow clearing initiatives.
- Enhanced procurement processes utilizing web based tools.
- Electronic Funds Transfer to vendors/residents.
- Enhanced website tools including resident survey.

The Programs and Services identified above represent just a few of the operational type services the Town provides. These customer service oriented services ensures the Town continues to serve and enhance its' unique blend of urban and rural lifestyles.

2012 OPERATING BUDGET INCREASE

Town staff were directed to maintain a base budget to 2011 for operating related expenditures. This would allow the 2012 Operating Budget to absorb expenditures impacting the Town that were uncontrolled. Increases that impacted the 2012 Budget are shown in Table 2 and were minimized by staffs commitment to ensure that the 2012 Tax levy increase is affordable for Town residents. The result is an overall increase in 2012 of 2.75%.

The 2012 net expenditure increase over 2011 is \$270,532 resulting from an increase in expenditures of \$304,994 and an overall increase in operating revenues of \$34,462. This net increase of \$270,532 is reduced annually by any growth that occurred within the tax year. In 2011 the Town's growth was .31% or an increase in tax revenues of \$27,374. Thus, the net overall increase is \$243,158 representing a 2.75% increase over 2011.

Table 1 below shows the net operating budget increase for 2012 after growth.

TOWN OF PELHAM				
2011 OPERATING BUDGET NET INCREASE				
	2012 BUDGET	2011 BUDGET	INCREASE (DECREASE) FROM 2011 BUDGET	INCREASE (DECREASE) FROM 2010 BUDGET
	\$	\$	\$	%
Total Expenditures	11,259,666	10,954,672	304,994	2.78
Total Revenues **	2,152,281	2,117,819	34,462	1.63
	<u>9,107,385</u>	<u>8,836,853</u>	<u>270,532</u>	<u>3.06</u>
Assessment Growth			<u>27,374</u>	<u>0.31</u>
Net 2012 Operating Budget Increase			<u>\$243,158</u>	<u>2.75%</u>

** Includes PIL revenues

Growth in year is the result of assessments that are added to the tax base after the original tax roll has been delivered to the Town. This is the result of new construction, additions to property, or corrections to the assessment roll. The 2012 Growth Calculation is provided in section 8, page 8.1.

The increase of \$243,158 identified in Table 1 is the result of expenditure increases and/or revenue increases. The majority of expenditure increases that are proposed in the 2012 budget are increases due to previously approved operating budget items and that are a result of third party increases outside the control of Town staff.

Table 2 on the below page summarizes the increases presented in the 2012 budget.

Table 2
Summary of Increases Presented in 2012 Budget

Restatement of Community Service Programs	\$ 61,836
Employee Salary COLA/grid movement increase	\$ 98,785
Employee Benefits (Employer portion)	\$ 54,398
2011 Approved New Hires Annualized in 2012	\$ 97,595
WSIB Excess Indemnity Insurance Increase	\$ 18,800
Additional Bylaw Services Approved (P14/11)	\$ 15,000
Summerfest Expenditure Increase (CIS50/11)	\$ 10,000
Total 2012 Increases	\$ 356,414
Less Reductions by staff to offset impact of increase	\$ 51,420
Net Expenditure Increase	\$ 304,994
Less:	
Increase in Revenues	(\$ 34,462)
Increase in Growth	(\$ 27,374)
Net 2012 Operating Budget Increase	\$ 243,158

2012 TAX LEVY INCREASE

As previously discussed the operating budget increase is \$243,158. To calculate the increase on the average residential assessment the average residential assessment for 2012 must be determined. Assessment increases and decreases occur within the year and as result the 2012 average residential property assessed value increased by 4.62% to \$284,566.

**TABLE 3
2011 TAX LEVY INCREASE (AFTER GROWTH)**

	2011	2012	Increase	% Increase
Average Residential Assessment	\$ 272,000	\$ 284,566	\$ 12,566	4.62%
Tax Rates	0.0046250519	0.0045301644	(0.0000949)	-2.05%
Average Tax Levy	1,258.01	1,289.13	31.12	2.47%
Cost per day to average tax levy	\$ 3.45	\$ 3.53	\$ 0.08	2.32%
Annual increase to average ratepayer			\$ 31.12	

Table 3 above illustrates that after growth is taken into consideration, the overall annual increase to the residential ratepayers for the Town of Pelham share of tax levy is 2.32% or \$31.12.

Explanatory notes on variances in the 2011 Operating Budget are detailed in each section for Council's consideration. A full presentation of the 2012 Operating Budget will occur on January 30th.



TOWN OF PELHAM
2012 Proposed Operating Budget
Schedule of Operating Expenses

	2012 Proposed Budget	2011 budget	Increase/ (Decrease)	Increase/ (Decrease)
	\$	\$	\$	%
GENERAL GOVERNMENT				
Members of Council	151,356	149,431	1,925	1.3%
CAO's Office	229,704	227,274	2,430	1.1%
Clerks Department	279,214	255,457	23,757	9.3%
Finance Department	727,058	623,810	103,247	16.6%
Shared Administrative Overhead	376,694	358,182	18,512	5.2%
Town Hall	67,975	67,975	-	0.0%
1 TOTAL GENERAL GOVERNMENT	1,832,000	1,682,129	149,871	8.9%
PROTECTION SERVICES				
Fire Services	1,306,660	1,306,660	-	0.0%
Building Department	318,671	318,627	44	0.0%
By-law and Parking Enforcement	193,486	175,510	17,976	10.2%
Animal Control	31,600	30,500	1,100	3.6%
2 TOTAL PROTECTION SERVICES	1,850,417	1,831,296	19,120	1.0%
TRANSPORTATION SERVICES				
General Administration	1,360,069	1,384,243	(24,174)	-1.7%
Roadway & Building Maintenance	2,679,707	2,748,250	(68,542)	-2.5%
Crossing Guards	39,286	38,759	528	1.4%
Street Lighting	189,100	189,450	(350)	-0.2%
Niagara Centre Airport	13,644	16,396	(2,752)	-16.8%
3 TOTAL TRANSPORTATION SERVICES	4,281,807	4,377,097	(95,290)	-2.2%
HEALTH SERVICES				
Fonthill/Hillside Cemeteries	194,317	236,688	(42,371)	-17.9%
4 TOTAL HEALTH SERVICES	194,317	236,688	(42,371)	-17.9%
RECREATION & CULTURAL SERVICES				
General Administration	536,148	533,020	3,128	0.6%
Community Services - programs	382,415	236,992	145,424	61.4%
Recreation Services - Facilities/Parks	720,425	720,843	(418)	-0.1%
Recreational and Cultural Services	295,214	284,602	10,612	3.7%
Libraries	728,387	687,290	41,097	6.0%
5 TOTAL RECREATION & CULTURAL SERV.	2,662,590	2,462,747	199,843	8.1%
COMMUNITY PLANNING & DEVELOPMENT				
Planning & Zoning	404,256	330,435	73,821	22.3%
Committee Of Adjustment	7,280	7,280	0	0.0%
Other	27,000	27,000	0	0.0%
6 TOTAL COMMUNITY PLANNING & DEV.	438,536	364,715	73,821	20.2%
GRAND TOTAL	11,259,666	10,954,672	304,994	2.8%



TOWN OF PELHAM
2012 Proposed Operating Budget
Schedule of Operating Revenues

	2012 Proposed Budget	2011 Approved Budget	Increase/ (Decrease)	Increase/ (Decrease)
	\$	\$	\$	%
PAYMENTS IN LIEU-OF-TAXES				
Payment in Lieu	17,000	17,566	(566)	-3.2% (1)
GRANTS				
Ont Municipal Partnership Fund	14,976	18,720	(3,744)	-20.0% (2)
FINANCE DEPARTMENT				
Penalties and interest	270,000	250,000	20,000	8.0% (3)
Investment income	50,000	50,000	-	0.0%
Supplemental Revenues	75,000	75,000	-	0.0%
Miscellaneous	33,800	33,500	300	0.9%
TOTAL FINANCE DEPARTMENT	428,800	408,500	20,300	5.0%
CLERKS DEPARTMENT				
Miscellaneous	10,300	10,300	-	0.0%
PROTECTION SERVICES				
Fire Department Revenues	29,000	28,650	350	1.2%
Building Department Revenues	308,679	318,627	(9,948)	-3.1% (4)
POA Revenue	50,000	43,000	7,000	16.3% (5)
By-law and Parking Enforcement	46,850	41,380	5,470	13.2% (6)
TOTAL PROTECTION SERVICES	434,529	431,657	2,872	0.7%
TRANSPORTATION SERVICES				
Developers	-	10,000	(10,000)	-100.0% (7)
Aggregate Resource Grant	30,000	30,000	-	0.0%
Transfer from Reserve	120,000	120,000	-	0.0%
Miscellaneous	22,000	19,000	3,000	15.8% (8)
TOTAL TRANSPORTATION SERVICES	172,000	179,000	(7,000)	-3.9%
HEALTH SERVICES				
Cemeteries	77,950	151,500	(73,550)	-48.5% (9)
RECREATION AND CULTURAL SERVICES				
Community Services	121,700	121,700	-	0.0%
Arena	327,500	331,300	(3,800)	-1.1%
Old Pelham Town Hall	10,000	11,100	(1,100)	-9.9% (10)
Parks	47,700	45,200	2,500	5.5% (10)
Recreation and Cultural Services	136,200	140,946	(4,746)	-3.4% (10)
TOTAL RECREATION & CULTURAL SERVICES	643,100	546,546	96,554	17.7%
PLANNING AND DEVELOPMENT				
Committee of adjustment	22,350	22,950	(600)	-2.6% (10)
Planning Fees	38,500	37,500	1,000	2.7%
Other(Municipal Drains, Weed control, Tile)	13,000	13,000	-	0.0%
TOTAL PLANNING AND DEVELOPMENT	73,850	73,450	400	0.5%
GRAND TOTAL	1,872,505	1,837,239	35,266	1.9%

*** Explanatory notes found on page 2.3



TOWN OF PELHAM
2012 Proposed Operating Budget
Revenue Explanatory Notes

- (1) Reduction on assessment value of Payment in lieu properties causing slight reduction in PIL revenue for 2012.
- (2) OMPF funding decreasing annually by 20%; result of Provincial decision.
- (3) Penalties and interest revenue increased to better reflect actuals.
- (4) Building department revenues match 100% to Building department expenses each year. There is no impact on the Town's operating budget.
- (5) POA revenue projections provided by Niagara Region expected to increase in 2012.
- (6) Reflects an increase in revenues from other municipalities for shared services in parking enforcement.
- (7) Developers agreement revenues will no longer be included as revenues in operating budget for 2012.
- (8) Increase in revenue reflective of shared services agreement for Road Patrol Services with Wainfleet.
- (9) Cemeteries revenues decreased to better reflect actuals.
Anticipated sale of Niches within Columbarium not realized in 2011.
- (10) Revenues have increased or decreased slightly to better reflect actuals.



SUMMARY OF MAJOR EXPENSES

	2012		2011		Variance Increase (Decrease)	
	\$	%	\$	%	\$	%
Wages	3,755,723	33.36	3,510,613	32.05	245,109	6.98
Benefits	882,468	7.84	824,331	7.52	58,137	7.05
Contracted Services	1,198,622	10.65	1,549,496	12.83	(350,874)	(22.64)
Transfers to Reserves	2,236,450	19.86	1,938,469	17.70	297,981	15.37
Debt	684,674	6.08	855,622	7.81	(170,948)	(19.98)
Library	728,387	6.47	687,290	6.27	41,097	5.98
Fleet	479,472	4.26	486,003	3.12	(6,531)	(1.34)
Utilities	314,500	2.79	288,000	2.63	26,500	9.20
Insurance	243,850	2.17	312,817	2.86	(68,967)	(22.05)
Tax W/O	50,000	0.44	50,000	0.46	-	-
Accounting and Legal	53,000	0.47	58,000	0.53	(5,000)	(8.62)
Fire Dispatch	51,948	0.46	50,435	0.46	1,513	3.00
Postage	19,100	0.17	16,600	0.15	2,500	15.06
Sub-Total	10,698,194	95.01	10,338,676	94.38	70,517	0.68
Other	561,472	4.99	615,996	5.62	(54,524)	(8.85)
	11,259,666	100.00	10,954,672	100.00	304,994	2.78

** Explanatory notes per major category are detailed on preceding page.

Summary of Major Expenditures Explanatory Notes

Salaries and Wages

The increase in salaries and wages is a result of several factors including:

- Annualization of 2011 Approved new hires (4 positions).
- Cost of living increase for all staff of 2.5%.

Benefits

The increase in benefits is a result of the following:

- Increase in employer paid statutory benefits.
- WSIB excess indemnity insurance premium increase for 2012.
- Increase in extended health benefits.

Contracted Services

The decrease in contracted service expenditures resulting from competitive bidding procedures and scope of work requirements. Proposed budget better reflects actual.

Transfers to Reserves

The increase reflective of approved capital budget transfers and reallocation of debt obligation costs in protection services to reserve transfer to fund cost of protective equipment requirements.

Debt

Debt has decreased due to a reduction to actual interest payments as per amortization schedules. Also, Protection Services debt taken in 2004 completed in 2011.

Utilities

Increase due to increases in number of street lights billed in 2012 in addition to rate increases.

Insurance

The annual premium for insurance decreased in 2012.

Accounting and Legal

Accounting services costs for 2012 decreased result of request for proposal.

Other

Decreases among other areas to be reflect actual costs from prior years help to offset increases in uncontrolled expenditures.



SUMMARY OF MAJOR REVENUES

	2012		2011		Variance Increase (Decrease)	
	\$	%	\$	%	\$	%
Building Permit Fees	308,679	2.74	318,627	2.91	(9,948)	(3.12)
Arena Rental Fees	327,500	2.91	331,300	3.02	(3,800)	(1.15)
Interest and Penalty Income	320,000	2.84	300,000	2.74	20,000	6.67
Community Services	315,600	2.80	215,246	1.96	100,354	46.62
Transfer from Reserves	120,000	1.07	120,000	1.10	-	-
Supplementals	75,000	0.67	75,000	0.68	-	-
Misc and other income	208,950	1.86	193,396	1.77	15,554	8.04
Planning & Development	60,850	0.54	60,450	0.55	400	0.66
Cemeteries	77,950	0.69	151,500	1.38	(73,550)	(48.55)
Grants	57,976	0.51	61,720	0.56	(3,744)	(6.07)
Developers	-	-	10,000	0.09	(10,000)	(100.00)
					-	
	<u>1,872,505</u>	<u>16.63</u>	<u>1,837,239</u>	<u>16.77</u>	<u>35,266</u>	<u>1.92</u>
Revenue from Taxation					-	
Payments in Lieu	279,776	2.48	280,580	2.56	(804)	(0.29)
Taxation	<u>9,107,385</u>	<u>80.89</u>	<u>8,836,853</u>	<u>80.67</u>	<u>270,532</u>	<u>3.06</u>
					-	
	<u>9,387,161</u>	<u>83.37</u>	<u>9,117,433</u>	<u>83.23</u>	<u>269,728</u>	<u>2.96</u>
					-	
	<u>11,259,666</u>	<u>100.00</u>	<u>10,954,672</u>	<u>100.00</u>	<u>304,994</u>	<u>2.78</u>

**Summary of Major Revenue Sources
Explanatory Notes**

Building Permit Fees

Building Department revenues are matched to expenditures within the year thus having no impact on the Town's operating budget.

Arena Rental Fees

Slight decrease in arena fees projected to better reflect actuals.

Interest and Penalty Income

Interest and Penalty Income increased to better reflect actuals.

Community Services

Increase in special program revenues are offset by expenditures within those programs. Overall only impact is summerfest increase.

Miscellaneous and other income

Increase due to increase in user fees, cost recovery fees from other municipalities and miscellaneous revenues in various departments.

Cemeteries

Cemeteries revenues projected to better reflect actual.

Grants

Decrease in OMPF funding due to Provincial regulation. Town to receive 80% of 2011 amount.

Developers Agreements

Decrease due to economic factors and 2012 budget better reflects current conditions.

Payments in lieu

Decrease due to reassessment by MPAC of specific payment in lieu properties reducing Town's portion of revenues.

General Governance (1)

Description	2012 Budget	2011 Approved Budget	Increase/ (decrease) over 2010	% Change
Members of Council				
Salaries and Benefits	117,385	115,294	2,091	1.8% (1)
Materials and Supplies	33,121	33,121	0	0.0%
Contracted Services	850	1,017	(167)	-16.4%
<i>sub-total</i>	151,356	149,431	1,925	1.3%
CAO's Office				
Salaries and Benefits	222,204	219,774	2,430	1.1% (1)
Materials and Supplies	7,500	7,500	0	0.0%
Contracted Services	-	-	0	0.0%
<i>sub-total</i>	229,704	227,274	2,430	1.1%
Clerks Department				
Salaries and Benefits	244,964	222,007	22,957	10.3% (1)
Materials and Supplies	34,250	33,450	800	2.4%
<i>sub-total</i>	279,214	255,457	23,757	9.3%
Finance Department				
Salaries and Benefits	589,983	485,910	104,072	21.4% (2)
Materials and Supplies	83,075	83,900	(825)	-1.0%
Contracted Services	54,000	54,000	0	0.0%
<i>sub-total</i>	727,058	623,810	103,247	16.6%
Shared Overhead Costs				
Salaries and Benefits	85,000	66,200	18,800	28.4% (3)
Materials and Supplies	92,250	100,876	(8,626)	-8.6%
Contracted Services	32,200	31,950	250	0.8%
Rents and Financial Expenses	10,823	10,578	245	2.3%
<i>sub-total</i>	220,273	209,604	10,669	5.1%
Shared Information Technology				
Salaries and Benefits	66,121	58,578	7,543	12.9% (1)
Materials and Supplies	80,300	80,000	300	0.4%
Contracted Services	10,000	10,000	0	0.0%
<i>sub-total</i>	156,421	148,578	7,843	5.3%
Town Hall				
Utilities	17,500	17,500	0	0.0%
Materials and Supplies	33,000	33,000	0	0.0%
Contracted Services	17,475	17,475	0	0.0%
<i>sub-total</i>	67,975	67,975	0	0.0%
Total General Governance	1,832,000	1,682,129	149,871	8.9%

Explanatory notes:

- (1) Increase reflects mandated increase in statutory benefits, increase in extended health benefits of 7%, and COLA adjustment for 2012.
- (2) Increase includes items discussed in note 1 and annualization of Purchasing Coordinator position and Fixed Asset Accountant Position, prorated in 2011.
- (3) Increase in WSIB premiums due to premium rate increase and new hires from 2011.

Protection Services (2)

Description	2012 Budget	2011 Approved Budget	Increase/ (decrease) over 2010	% Change	
General Administration					
Salaries and Benefits	197,394	197,315	79	0.0%	(1)
Debt Service	90,742	255,380	(164,638)	-64.5%	
Materials and Supplies	369,350	198,600	170,750	86.0%	
Contracted Services	51,948	50,435	1,513	3.0%	
<i>sub-total</i>	709,434	701,730	7,704	1.1%	(2)
Fire Station #1 Fonthill					
Salaries and Benefits	175,000	175,000	0	0.0%	
Utilities	15,000	15,000	0	0.0%	
Materials and Supplies	55,275	60,200	(4,925)	-8.2%	
Contracted Services	9,500	9,700	(200)	-2.1%	
<i>sub-total</i>	254,775	259,900	(5,125)	-2.0%	(2)
Fire Station #2 Fenwick					
Salaries and Benefits	105,000	105,000	0	0.0%	
Utilities	9,500	9,400	100	1.1%	
Materials and Supplies	30,809	31,800	(991)	-3.1%	
Contracted Services	5,000	6,500	(1,500)	-23.1%	
<i>sub-total</i>	150,309	152,700	(2,391)	-1.6%	(2)
Fire Station #3 North Pelham					
Salaries and Benefits	50,000	50,000	0	0.0%	
Utilities	9,000	9,000	0	0.0%	
Materials and Supplies	40,350	27,200	13,150	48.3%	
Contracted Services	4,200	18,200	(14,000)	-76.9%	
<i>sub-total</i>	103,550	104,400	(850)	-0.8%	(2)
Fire Prevention					
Salaries and Benefits	72,242	69,330	2,912	4.2%	
Materials and Supplies	16,350	18,600	(2,250)	-12.1%	
<i>sub-total</i>	88,592	87,930	662	0.8%	(2)
Total Fire Services	1,306,660	1,306,660	0	0.0%	(2)
Building Department					
Salaries and Benefits	277,421	275,027	2,394	0.9%	
Materials and Supplies	41,250	40,600	650	1.6%	
Contracted Services	-	3,000	(3,000)	-100.0%	
<i>sub-total</i>	318,671	318,627	44	0.0%	
By-law and Parking Enforcement					
Salaries and Benefits	168,886	149,710	19,176	12.8%	(3)
Materials and Supplies	24,600	25,300	(700)	-2.8%	
Contracted Services	-	500	(500)	-100.0%	
<i>sub-total</i>	193,486	175,510	17,976	10.2%	
Animal Control	31,600	30,500	1,100	3.6%	(4)
Total Building & By-law Enforcement	543,757	524,636	19,120	3.6%	
Total	1,850,417	1,831,256	19,120	1.0%	

Explanatory notes:

- (1) Reflects starting grid level of new Fire Chief prorated to 10 month .
(2) Department at base budget to 2011, increases in one area are offset by decreases in other resulting in 0% increase overall.
(3) Report P14/11 (attached under tab 8) was approved to end the shared services agreement with Wainfleet for Bylaw enforcement.
(4) Report P12/11 (attached under tab 8) was approved by Council indicating the 2012 Animal Control Rates.

Transportation Services (3)

Description	2012 Budget	2011 Approved Budget	Increase/ (decrease) over 2010	% Change
General Administration				
Salaries and Benefits	195,799	178,907	16,892	9.4% (1)
Debt Service	266,866	273,176	(6,310)	-2.3%
Materials and Supplies	887,404	912,160	(24,756)	-2.7%
Contracted Services	10,000	20,000	(10,000)	-50.0%
<i>sub-total</i>	1,360,069	1,384,243	(24,174)	-1.7%
Facilities				
Salaries and Benefits	91,420	88,895	2,525	2.8% (1)
Utilities	25,500	19,000	6,500	34.2% (2)
Materials and Supplies	64,081	72,241	(8,160)	-11.3%
Contracted Services	3,400	4,700	(1,300)	-27.7%
<i>sub-total</i>	184,401	184,836	(435)	-0.2%
Roadway Maintenance				
Salaries and Benefits	298,613	289,353	9,260	3.2% (1)
Materials and Supplies	810,990	774,050	36,940	4.8%
Contracted Services	379,424	479,600	(100,176)	-20.9%
<i>sub-total</i>	1,489,027	1,543,003	(53,976)	-3.5%
Winter Control				
Salaries and Benefits	219,467	211,658	7,809	3.7% (1)
Materials and Supplies	144,946	142,750	2,196	1.5%
Contracted Services	162,395	180,000	(17,605)	-9.8%
<i>sub-total</i>	526,808	534,408	(7,600)	-1.4%
Crossing Guards				
Salaries and Benefits	35,216	34,659	558	1.6% (1)
Materials and Supplies	4,070	4,100	(30)	-0.7%
<i>sub-total</i>	39,286	38,759	528	1.4%
Street Lighting	189,100	189,450	(350)	-0.2%
Niagara Centre Airport	13,644	16,396	(2,752)	-16.8% (3)
Fleet	479,472	486,003	(6,531)	-1.3%
Total	4,281,807	4,377,097	(95,290)	-2.2% (4)

Explanatory notes:

- (1) Increase reflects mandated increase in statutory benefits, increase in extended health benefits of 7%, and COLA adjustment for 2012.
- (2) Increase in Utility costs due to addition of Firestation #2 in Transportation services.
- (3) Budget for 2012 reflects actual request from Niagara Central Airport.
- (4) Overall expenditure decreases in Transportation Services to better reflect actuals from previous years.

Health Services (4)

Description	2012 Budget	2011 Approved Budget	Increase/ (decrease) over 2010	% Change
Cemeteries				
Salaries and Benefits	156,317	184,118	(27,801)	-15.1% (1)
Utilities	2,000	2,000	0	0.0%
Materials and Supplies	27,250	48,170	(20,920)	-43.4%
Contracted Services	8,750	2,400	6,350	264.6%
<i>sub-total</i>	194,317	236,688	(42,371)	-17.9%
Total	194,317	236,688	(42,371)	-17.9% (2)

Explanatory notes:

(1) New hire approved in 2011 to be maintained within arena for 2012 pending review of needs within cemetery by new Director. Salary removed from operating budget to offset the shortfall in revenues for 2012.

(2) Overall expenditures decreased to better reflect actuals and to offset 48.5% revenue decrease projected for 2012.

Recreation and Cultural Services (5)

Description	2012 Budget	2011 Approved Budget	Increase (decrease) over 2010	% Change
General Administration				
Salaries and Benefits	16,051	13,980	2,071	14.8% (1)
Debt Services	327,066	327,066	0	0.0%
Materials and Supplies	193,031	191,974	1,057	0.6%
<i>sub-total</i>	536,148	533,020	3,128	0.6%
Community Services				
Salaries and Benefits	197,780	176,992	20,789	11.7% (1)
Materials and Supplies	182,135	60,000	122,135	203.6% (2)
<i>sub-total</i>	379,915	236,992	142,924	60.3%
Arena				
Salaries and Benefits	230,359	220,406	9,953	4.5% (1)
Utilities	72,500	70,000	2,500	3.6%
Materials and Supplies	54,350	56,450	(2,100)	-3.7%
Contracted Services	23,500	28,840	(5,340)	-18.5%
<i>sub-total</i>	380,709	375,696	5,014	1.3%
Parks				
Salaries and Benefits	192,406	185,119	7,287	3.9% (1)
Utilities	16,300	17,000	(700)	-4.1%
Materials and Supplies	84,750	91,550	(6,800)	-7.4%
Contracted Services	3,100	5,000	(1,900)	-38.0%
<i>sub-total</i>	296,556	298,669	(2,113)	-0.7%
Old Pelham Town Hall				
Salaries and Benefits	24,426	23,034	1,392	6.0% (1)
Utilities	6,300	6,750	(450)	-6.7%
Materials and Supplies	4,250	7,550	(3,300)	-43.7%
Contracted Services	4,600	5,700	(1,100)	-19.3%
<i>sub-total</i>	39,576	43,034	(3,458)	-8.0%
Model Railroad Building	3,584	3,444	139	4.0%
Recreation and Cultural Activities				
Swim Program	154,558	146,974	7,583	5.2% (1)
Camp Programs	89,549	88,211	1,339	1.5%
Other Cultural Services	51,107	49,417	1,690	3.4%
<i>sub-total</i>	295,214	284,602	10,612	3.7%
Libraries	728,387	687,290	41,097	6.0% (3)
Total	2,660,090	2,462,747	197,343	8.0%

Explanatory notes:

(1) Increase reflects mandated increase in statutory benefits, increase in extended health benefits of 7%, and COLA adjustment for 2012.

(2) Report CIS 50/11 approved by Council increased Summerfest expenditures by \$10,000.

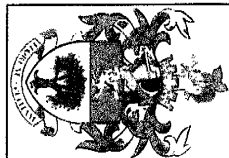
(3) Library contribution increase due to funding for Compensation Review and items identified under note 1.

Planning and Development (6)

Description	2012 Budget	2011 Approved Budget	Increase/ (decrease) over 2010	% Change
General Administration				
Salaries and Benefits	361,506	288,685	72,821	25.2% (1)
Materials and Supplies	42,750	41,750	1,000	2.4% (2)
Contracted Services	-	-	0	0.0%
<i>sub-total</i>	404,256	330,435	73,821	22.3%
Committee of Adjustment				
Salaries and Benefits			0	#DIV/0!
Materials and Supplies	7,280	7,280	0	0.0%
<i>sub-total</i>	7,280	7,280	0	0.0%
Other (Municipal Drainage)				
Contracted Services	27,000	27,000	0	0.0%
<i>sub-total</i>	27,000	27,000	0	0.0%
Total	438,536	364,715	73,821	20.2%

Explanatory notes:

- (1) Increase reflects annualization of approved Planner hire in 2011 and mandated increase in statutory benefits, increase in extended health benefits of 7%, and COLA adjustment for 2012.
- (2) Increase in expenditures offset by increase in revenues maintaining balanced budget to 2011.



**TOWN OF PELHAM
CALCULATION OF 2012 GROWTH**

	2011 Assessment Per Budget \$	2011 Assessment Pre-flip \$	2011 Tax Rate	2011 Levy \$	2011 Levy Pre-flip \$	Growth \$
Residential	1,728,570,678	1,738,674,385	0.004623520	7,992,081	8,038,796	46,715
Multi-Residential	15,886,608	15,670,608	0.009450470	150,136	148,095	(2,041)
New Multi-Residential	4,669,225	-	0.004623520	21,588	-	(21,588)
Commercial	53,773,767	53,334,960	0.008130920	437,230	433,662	(3,568)
Commercial Vacant	860,618	1,447,342	0.005691640	4,898	8,238	3,339
Industrial	2,610,636	2,610,636	0.012159850	31,745	31,745	-
Industrial Vacant	49,000	49,000	0.007903900	387	387	-
Pipelines	12,931,026	12,994,221	0.007869690	101,763	102,260	497
Farmland	82,878,182	86,139,236	0.001155880	95,797	99,567	3,769
Managed Forests	1,065,437	1,195,366	0.001155880	1,232	1,382	150
	1,903,295,177	1,912,115,754		8,836,858	8,864,131	27,274
						0.31%



TOWN OF PELHAM
SUMMARY OF YEAR OVER YEAR ASSESSMENT CHANGES

PROPERTY CLASS	<u>2012</u>	<u>2011</u>	<u>INCREASE (DECREASE)</u>	<u>% CHANGE</u>
RESIDENTIAL	1,824,128,689	1,728,570,678	95,558,011	5.53%
MULTI - RESIDENTIAL	16,412,560	15,886,608	525,952	3.31%
NEW MULTI-RESIDENTIAL	-	4,669,225	(4,669,225)	0%
COMMERCIAL OCCUPIED	55,181,353	53,773,767	1,407,586	2.62%
COMMERCIAL VACANT UNITS	1,562,340	860,618	701,722	81.54%
INDUSTRIAL OCCUPIED	2,706,468	2,610,636	95,832	3.67%
INDUSTRIAL VACANT LAND	49,000	49,000	-	0.00%
PIPELINES	13,384,000	12,931,026	452,974	3.50%
FARMLANDS	93,022,290	82,878,182	10,144,108	12.24%
MANAGED FORESTS	1,342,400	1,065,437	276,963	26.00%
TOTAL ASSESSMENT FOR TAX PURPOSES	<u>2,007,789,100</u>	<u>1,903,295,177</u>	<u>104,493,923</u>	<u>5.49%</u>
PROPERTIES SUBJECT TO PAYMENTS IN LIEU OR EXEMPT	63,994,970	59,945,210	4,049,760	6.76%
MUNICIPAL TOTAL	<u>2,071,784,070</u>	<u>1,963,240,387</u>	<u>108,543,683</u>	<u>5.53%</u>